



Laura Matrisciano Chief Customer Officer XONEX Relocation C: 484.955.6748 Imatrisciano@xonex.com



Superior service, cost reduction, and well-defined benefit programs drive the way we provide service to our clients.

The world is our workplace. Connect with us.

Across the country or around the globe, XONEX offers the right solutions for corporate clients – solutions that meet the demands of relocating families in today's hectic business climate.

For more than 25 years, we have been helping corporate America support their employees with seamless relocation solutions that effectively meet the needs of a diverse talent pool. Our knowledgeable and caring staff combine cost transparency with creativity to deliver benefit plans that are sensible and targeted to each client's goals.

At XONEX, we enhance our customer service with the best technology available to ensure that our corporate clients get the most out of their relocation programs. Our system allows clients and service representatives to monitor the relocation process in real time, which can minimize expenses while enhancing employee services and benefits – resulting in improved efficiency, reduced relocation costs and increased transferee satisfaction. XONEX is certified by the Women's Business Enterprise National Council (WBENC) as a Women Business Enterprise, and is among the largest WBE credentialed relocation organizations in the U.S.

XONEX is SOC Type II audited by a third party accounting firm. This demonstrates that XONEX has been thoroughly audited and deemed to have the satisfactory controls and safeguards in place, which serve to protect data belonging to our clients and their transferring employees.





Meeting and Exceeding your Global Relocation Challenges

XONEX is committed to providing quality service, using both our interactive software and open communication to improve relocating families' satisfaction. As part of our programs, we offer a number of benefits and efficiencies including:

Service Delivery

Corporate clients depend on XONEX for dedicated assistance in guiding their transferring employees and managing their relocation program. One of our key differentiators is our people. All of our counselors have strong credentials, such as an active real estate license, CRP, GMS, sensitivity training and more. Their experience, knowledge, work ethic, creativity and human touch helps families settle into new environments with ease.

Global Reach

XONEX provides full relocation management, anywhere in the world. With more than 1300 service partners in 130 countries, we provide seamless global assignment support, delivered by XONEX's experienced global assignment managers.

Our worldwide providers are highly skilled in international shipping, destination services, temporary living, language and cross-cultural training, visa immigration and tax consulting. Every relocation, whether it's from London to Shanghai or New York to California, is handled by experts that are part of our network because they are leaders in their field.

Financial Strength and Stability

XONEX has roots in global mobility going back as far as 1886. Now, more than 130 years and five generations later, XONEX rightfully claims financial strength and stability as one of its key pillars. Our philosophy of listening to our customers, defining their needs, and responding with new programs and solutions, has sustained our leadership throughout the years. We serve a strong, multinational and growing client base – some of which have chosen XONEX as their partner for more than 15 years.

XONEX considers our suppliers to be partners and we have built our networks by carefully vetting each supplier partner's services.

Technology

The XONEX Gateway is a secure, interactive webbased application that gives our clients 24/7 access to important relocation data. The technology features real-time reporting, expense tracking and instant access to all documents, conversations and status notes, which allows clients to closely monitor relocation programs.



Relocation Strategies and Solutions

Program Administration

XONEX offers a diverse combination of relocation solutions that can be tailored to fit individual client needs. We provide policy design and consulting services to our clients so that they can get the most out of their relocation plan. Further, since relocation programs are apt to change based on market demands, XONEX offers ongoing policy counseling.

Financial Services and Expense Management

Customized solutions allow XONEX to create the best tools for managing overall client costs and expenses. We offer a full range of financial services including:

- FirstLookTM Cost Management System
- Expense Management
- Mortgage Services
- Funding
- Global Financial Management Services

Domestic Relocation Services

From home selling services to household moving preparations, XONEX provides a full range of relocation services to support your talent throughout their move:

- Home Sale Programs (BVO, GBO, AV, Direct Reimbursement)
- Home Finding / Setting-In Services
- Household Goods Management
- Inventory Management
- Rental Assistance / Lease Break
- Temporary Living
- Mortgage Assistance

XONEX relocates your talent anywhere in the world. Whether from New York to California or London to Shanghai, clients can expect a full range of services designed to meet their specific needs.

Global Mobility Services

Moving to a new country is a multi-faceted, detail-oriented process that can be stressful for assignees and their employers. At XONEX Relocation, our global assignment managers have an average of 25 years of experience in global mobility:

- Visa and Immigration Support
- Global Cost Projections
- Destination Services
- International Shipping
- Cross-cultural Training
- Language Training
- Multi-currency Tracking and Reporting

Creative Talent Solutions

As the relocation landscape continues to evolve, XONEX aims to offer creative relocation solutions for all talent pools. Some programs include:

- Summer internship and co-op support
- Lump sum programs and tools
- Managed cap programs
- Rotational assignments
- Group move policy consulting, benefits presentation, candidate preparation and relocation management



Technology with Impact

The XONEX Gateways

XONEX relentlessly investigates new ways to integrate superior technology with service delivery, which allows us to create technical solutions that are user-friendly and efficient. Our Gateway system integrates all of the program components critical to our clients, transferees and suppliers in order to provide secure, real-time information and reports on relocation services and talent trends.

The Client Gateway

The majority of XONEX clients use the Gateway web portal for interactive record keeping, program supervision, online initiations, cost estimating and expense approval.

With the Gateway, clients have immediate access to all relocation activities, data, accrued expenses and reporting information. Clients can easily download information for use in common applications, including HRIS systems, payroll systems and Excel®.

The Transferee Gateway

Transferees will have 24/7 access to a customized Transferee Gateway web portal that provides easy and convenient access to the important documents related to their relocation. In addition to their personal move profile and needs assessment document, transferees can access offer letters, assignment letters, policies and required reporting forms that are organized in a virtual, easy-to-navigate file cabinet.

MyXONEX Mobile App

The MyXONEX app is not simply a scaled version of a website, but rather a uniquely designed software application that is intended to best address needs while the transferee is on the go.

Features of the app include mobile expense reporting, digitized receipts, global currency selection, interactive relocation checklists, up-todate dashboard with relocation stats, moving box inventory tracker, detailed counselor information and destination specific resources and information, deals, and recommendations.



XONEX is dedicated to our "partner for life" philosophy. We will never waiver from this dedication to our clients and their valuable talent —we will always do what it takes to be the best relocation partner in the industry.

Discover the Difference

XONEX Relocation's mission is to serve our clients by delivering consistent, reliable and high-quality relocation services for employees at a reasonable cost.

We honor this mission by always delivering seamless and empathetic service, adhering to the highest level of financial accuracy, supporting our proprietary technology in-house and closely considering our clients' need to be both competitive and cost effective in an ever-changing relocation landscape.

Build the best relocation program for your business. Call XONEX at **800.986.6846** or visit us online at **www.xonex.com**.





Relocation at the speed of life.

XONEX Relocation Global Headquarters Little Falls Centre Two 2751 Centerville Road, Suite 303 Wilmington, DE 19808 Phone: +1 302.323.6181

U.S. Locations Delaware Florida

New York Pennsylvania

International Service Hubs Amsterdam Seoul Buenos Aires

Visit our website at www.xonex.com